



## **1<sup>st</sup> Myanmar-German Renewable Energies Symposium: Opportunities and challenges in the solar power industry in Myanmar**

**23 October 2017, 8:30 – 16:00**  
**Rose Garden Hotel, Yangon**  
**Speaker Profiles**

Supported by:



on the basis of a decision  
by the German Bundestag



**U Ye Min Aung**  
Vice President  
UMFCCI

U Ye Min Aung is a prominent business figure in the Republic of the Union of Myanmar. He received his M.A. from Yangon University and his Post-Graduate Diploma in Development studies from the Yangon Institute of Economics. He is currently the Managing Director of the Myanmar Agribusiness Public Corporation (MAPCO), Secretary General of the Myanmar Rice Federation (MRF), Vice Chairman of the Union of Myanmar Federation of Chambers of Commerce & Industry (UMFCCI), a Director at the Myanmar Development Partners Microfinance Institute, a Senior Board Member at EDEN Group, and Ayeyar Hinthar Group of Companies. He also holds other Executive Directorate positions in numerous other private companies across a broad range of industries. On top of his private sector involvement, Ye Min Aung is also highly committed at the grassroots level and works closely with farmers and other stakeholders in the agriculture and rural development sector. He is also passionate about youth development and empowerment, and spends much of his time engaging with and motivating the younger generation in Myanmar.



**U Min Htin Aung Han**  
Minister of Electricity,  
Power and Industry  
Mon State

U Min Htin Aung Han is the Minister of Electricity, Power and Industry of Mon State, and based in Mawlamyine, Mon State. Since 1996, he has been working for Han Thar Construction Group, where he is in charge of pipeline and agriculture projects. He currently also serves as the President of Han Thar Group. He graduated from R.I.T (Rangon Institute of Technology) with a Bachelor of Engineering (B.E, Electrical Power) degree and also received a Master of Engineering degree. From 1992 to 1993, he was president of the students' association for Mawlamyine Universities.



**Simon Bittner**  
Manager PDP  
GIZ

Simon Bittner is the responsible country manager for the Southeast-Asia portfolio of the Project Development Programme (PDP) within the German Energy Solutions Initiative. He is responsible for the strategic and thematic planning as well as the controlling of activities in Myanmar, Thailand and Vietnam. Simon Bittner does also have a track record of working on Kenya and East African markets. The PDP, implemented by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH, supports small and medium-sized enterprises in entering the markets of Sub-Saharan Africa and Southeast Asia through reference project development assistance, market information transfer, advisory on framework conditions and local capacity development. As an industrial engineer, Simon Bittner's professional focus is on the development and validation of business models in emerging markets, financing access for small- and mid-sized embedded generation projects and energy audits with commercial and industrial clients.



**Clemence Chee**  
Business Development  
Manager Asia  
BAE Batterien GmbH

From 1993 onwards, Clemence Chee worked for various companies in the energy sector, mostly in the sales departments. Furthermore, he worked on projects in various Asian markets, including Singapore, Vietnam, Indonesia and India. Since July 2017, he works as a Business Development Manager for BAE Batterien GmbH. His duties at BAE are

- Technical, commercial and strategic support of the existing BAE partners in the Asian region
- Strategic planning and driving the business into the various market segments in Asia
- Review, select and appoint new partners and setting realistic sales target for individuals partner in each country
- Develop new business into Onshore, Power, Petrochemical and Telecom segments



**Oliver Hoos**  
Head of the Economic  
and Commercial Section  
Embassy of the Federal  
Republic of Germany

Oliver Hoos is Head of the Economic and Commercial Section at the German Embassy Yangon. He started working at the German Embassy Yangon in August 2016. From 2013 to 2016, he worked for the Federal Foreign Office in Berlin at the Department for Europe. He worked mainly on the topics EU extension, Western Balkans and EU relations with EEA and EFTA countries. His first job for the Federal Foreign Office was from 2010 to 2013 in Teheran where he was Head of the Economic and Commercial Section at the German Embassy.



**Dorothee Janetzke-  
Wenzel**  
German Ambassador  
Myanmar  
Embassy of the Federal  
Republic of Germany

Since August 2017, Mrs. Dorothee Janetzke-Wenzel is the German Ambassador of Myanmar. After Mrs. Dorothee Janetzke-Wenzel obtained her university degree, she started working for the German Federal Foreign Office in 1984. Since then, she worked in various embassies, inter alia in Tanzania, Austria and in the USA. In 2008, she got appointed to ambassador. She holds a Diploma in Applied Linguistics and Development Economics (minor) from the University of Heidelberg, Germany and a M.A. in African Studies from the University of Wisconsin, Madison, USA.



**Martin Klose**  
Delegate  
Delegation of the German  
Industry and Commerce  
in Myanmar

Since early 2017, Martin Klose is the Delegate of German Industry and Commerce in Myanmar. He was born in Braunschweig / Lower Saxony in 1966 and studied Law in Hamburg and Berlin. From 2006 to 2017 he was working in Bangkok as the country head for a leading German Law Firm.



**U Aung Myint**  
General Secretary  
Renewable Energy  
Association Myanmar

Teaching staff and Research Scholar at Departments of Botany, Marine Biology and Marine Science of Mawlamyine Collage and Mawlamyine University (1972 to 1989). Life member of “Internal Society of Mangrove Ecosystem (ISME)”  
Founder of Local Environmental NGO “Renewable Energy Association Myanmar (REAM), start organized in 1993, established in 1995 as organizing committee and got registration as Environmental NGO in Myanmar since 2003.  
Central Committee member of “Forest Resources and Environment Development & Conservation Association (FREDA) (2002 to 2015) and lead-member of “Myanmar Green Network”  
Conducting Public Education and Awareness raising function with demonstration projects on Natural Resources Management and Renewable Energy application along with various basic-needs fulfillment activities for grassroots’ benefit by working together with the Government, International Organizations, Local Organizations (NGOs, CBOs) and Private Entrepreneurs.  
Member of the “National Energy Management Committee” of Myanmar (2012 to 2015), “Rural Water Supply & Electrification Committee”, “National Energy Efficiency & Conservation Law Preparation Committee”, “National Cook Stove Standard &

Specification Committee, “Marine Science Post-graduate Research Steering Committee” and South & Southeast Asia Hydro Power Network.



**U Myoe Myint**  
Energy Specialist  
The World Bank Group

U Myoe Myint joined World Bank as an Energy Specialist at Yangon office in October 2015. Myoe Myint brought about 20 years of working experience in energy project development in Southeast Asian, Latin American and North American countries.

Before joining the bank, Myoe Myint has worked for ITOCHU Corporation in both Yangon and New York for 11 years in various capacities where he was involved in \$7.2 billion acquisition of upstream oil and gas investment, \$ 500 million investment in the development of LPG export terminal, \$ 800 million investment in renewable biofuel production in both North and South America.

He worked as an Economic Consultant at the Embassy of Japan in Myanmar for 5 years. He specializes in the study of energy sector development in Myanmar and his research papers on regional energy cooperation were published by Asia Review (Bangkok), CSIRD (Kolkata) and International Burma Studies Conferences (Marseille and Singapore).

Myoe Myint is a World Bank scholar holding a Master of Public Administration with a concentration in International Energy Management and Policy from Columbia University, New York, in 2007, a Master of Business Administration from Yangon Institute of Economics in 2001 and a Bachelor of Engineering (Electronics) from Yangon Institute of Technology in 1995.



**U Sa Win Naing**  
Divisional Engineer  
Electricity Supply  
Enterprise, Ayevarwady  
Region

U Sa Win Naing is the Divisional Engineer at the Electricity Supply Enterprise in Ayevarwady Region since March 2016.

He gained regional experience through trainings in Japan and South Korea. He was born in Shwe Aye Chaung Village and is an ethnic Karen.

He graduated with a Bachelor of Engineering (B.E, Electrical Power) degree.



**Patrick Pawletko**  
Advisor  
GIZ

Patrick Pawletko is an Advisor for GIZ’s Promotion of Rural Electrification Project in Myanmar, which is supporting private sector and government stakeholders to meet the country’s off-grid electrification targets through human capacity development, policy and strategy advisory services, and private public dialogue.

Between 2011 and 2015, Patrick Pawletko worked as a micro-hydropower turbine designer and manufacturer at various local workshops in Cameroon and Malaysian Borneo. He served a Fellowship as an in-house advisor to the Renewable Energy Association Myanmar in 2015 where he supported the work of key private sector and civil society organizations with a special focus on grassroots, community-driven development.

Patrick Pawletko holds a Bachelor’s degree in Civil Engineering from Purdue University.



**Saikat Sadhu**  
Sales Manager  
Hensel Electric India  
Private Ltd.

Saikat Sadhu is an Electrical Engineering Graduate from Burdwan University and works as the Regional Head (Central India) for Hensel Electric India Private Ltd., a 100 % subsidiary of Gustav Hensel GmbH & Co. KG Germany, pioneers in the field of electrical installation and distribution systems.

He is engaged in setting up quality specifications with state nodal renewable energy authorities for Solar PV projects and is also the country manager for Myanmar. He specializes in the safety aspects of DC side in the critical Solar PV installations systems considering the 1000VDC / 1500VDC as required and mandated in IEC photovoltaic Standards.


**Petra Schill (PhD)**

 Country Director  
 Myanmar  
 GIZ

Petra Schill has been working as GIZ country director in Myanmar since 2014. In her role she represents GIZ as a whole in Myanmar and is responsible for the composition, management and quality assurance of GIZ's portfolio in Myanmar. Furthermore, she ensures coherence in GIZ's activities across all areas of operation. Prior to that, she worked as deputy country director in Cambodia, as well as program manager of the GIZ coordination program with the Mekong River Commission (MRC) in Laos. She worked for 12 years in West Africa in various positions for GIZ in Benin, Ghana and Cameroon, interrupted by an employment at GIZ headquarters in Eschborn, Germany.


**Karl Peter Schleich**

 Director Business  
 Development East Asia  
 Fichtner GmbH & Co. KG

Karl Peter Schleich studied Physics at the Free University of Berlin. He was responsible for the business development of Fichtner in the Middle East for around 10 years, mainly negotiating and signing off consultancy contracts for large power generation and seawater desalination projects in Saudi Arabia. Since 2015 he is based for Fichtner in Manila, Philippines, promoting Fichtner services regarding renewable and conventional powerplants in China, Korea, Philippines and Myanmar. He has frequently visited Myanmar in the last 2 years to develop local partnerships and renewable energy projects.


**Eva Schneider**

 Country Director  
 KfW Myanmar

Eva Schneider, who is currently the country director of the KfW Office in Myanmar, can look back on a decade-long career in the field of international financial cooperation. She holds a Master in Economics of the Wayne State University in Detroit, as well as a diploma from the University of Augsburg. After completing her studies in 2004, she started working at the Gesellschaft für Technische Zusammenarbeit (GTZ) in Tanzania. In 2006, she worked as a research associate at the International Trade Center in Geneva, where she could specialize in topics such as standards for the agricultural sector, as well as investments in ACP states. In 2007, she joined KfW. Based at KfW headquarters in Frankfurt, she was in charge of investment projects in Albania and Kosovo in water supply and sewerage, before she became a country manager in 2011. In this position she was responsible for Lao PDR, Cambodia, Mongolia and Vietnam.


**Katharina Spiess  
 (PhD)**

 Counsellor  
 Head of Development  
 Cooperation  
 Embassy of the Federal  
 Republic of Germany

Katharina Spiess is a trained lawyer. She received her PhD in international law from the European University Institute in Florence, Italy. After working in the German parliament, in the German Foreign Office, and in civil society, she joined the Federal Ministry for Economic Cooperation and Development. Since 2016, she has been posted at the Embassy of the Federal Republic of Germany as counsellor and head of cooperation.



**Puree Tantivirasut**  
Senior Investment  
Manager  
DEG

Puree Tantivirasut has 10 years of banking experience in both commercial banking and development banking with industries focuses in power, transport and manufacturing. Puree Tantivirasut’s experiences include project finance, capital market transaction, aircraft financing, corporate loan, ECA financing and structured loan.

At DEG, Puree Tantivirasut is a senior investment manager, responsible for energy sector. His role includes originating & structuring transactions relating to renewable energy projects in the region. Countries coverage includes CLMVT, China, and Mongolia. Product focus is on long term project finance and debt mezzanine.



**Sophie Waldschmidt**  
Senior Manager  
Delegation of the German  
Industry and Commerce  
in Myanmar

Sophie Waldschmidt is a Senior Manager at the Delegation of the German Industry and Commerce in Myanmar. Before focusing her career on Myanmar in 2013, she worked as a consultant for KfW Entwicklungsbank and Deutsche Gesellschaft für internationale Zusammenarbeit (GIZ) in Germany.

Her fields of expertise include financial sector development and international commerce. She has authored Myanmar’s first extensive banking sector report in 2013 and led the publication of Myanmar’s first financial literacy booklet in cooperation with the Myanmar Ministry of Planning and Finance and LIFT.

Sophie Waldschmidt joined the Delegation in 2017 and manages its services section.

Ms. Waldschmidt holds degrees in political sciences and international business and is a graduate of Albert-Ludwigs-University Freiburg (Germany) and Sciences Po Aix-en-Provence (France).



**U Min Chan Win**  
Managing Director  
Myanmar Eco Solutions

U Min Chan Win is a project development professional with specialized skills in providing management solutions for sustainable energy applications. He founded Myanmar Eco Solutions (MES) in 2012 and has facilitated between key stakeholders which includes investment companies, government ministries and financial institutions. In 2015, MES formed a joint venture with EAM SOLAR AS, a Norwegian based listed company in the Oslo Stock Exchange, which owns and operates an active portfolio of solar assets. EAM Myanmar’s focus is on developing sizable commercial and utility solar power plants in several locations across Myanmar and to become an IPP. Min Chan Win manages both local companies and aim to become the best sustainable energy management solutions provider in Myanmar.



**Christina Wittek**  
Head of Division  
German Energy Solutions  
Initiative  
Federal Ministry of  
Economic Affairs and  
Energy

Christina Wittek is Head of Division at the Federal Ministry of Economic Affairs and Energy, responsible for the German Energy Solutions Initiative.

After studying law at the University in Münster/Westf. she worked with the urban administration of Münster as a lawyer (1986/87), then she switched to the urban administration of Bonn, the former Capital of Germany. At this time, she first worked as a lawyer (1988/89), then she was head of the office of the head of the construction department (1989/90) and head of the office of the treasurer (1990/91). In the time from 1988 – 1990, she also worked as lecturer at the college for urban administration.

1991 she switched to the Federal Ministry of Economics an Energy and dealt with several issues like coal policy, waste policy, small and middle-sized enterprises, export control. 2004 – 2011 she was head of division “Renewable Energy“, 2012 – 2013 she was head of division “Energy Storage“, 2014 – 2015 she was head of division “New Energy Technologies“. Since 2015 she is head of division “German Energy Solutions Initiative”.



**Frank  
Zimmermann**

Business Development  
Manager Renewable  
Energies for SEA, Project  
Manager Photovoltaics  
ILF Consulting Engineers

Being a true insider of the photovoltaic industry since well over 25 years, Frank Zimmermann has been gathering technical and hands-on experience in planning and installation of grid-connected, off-grid PV and PV-hybrid solutions worldwide. Further, he has a deep insight in wafer-based cell and module manufacturing and played a leading role in the technical set-up and project financing for a factory producing silicon thin-film micromorph solar modules based in Asia.

As Export Manager for Wuxi Suntech Power Ltd in its early days, he was instrumental in building up the sales and marketing strategy based on module-quality, which finally led to the then most successful IPO in PV history (2005). Frank Zimmermann pioneered domestic storage systems for solar systems in Europe and is currently working in dedicated areas of several projects in the GW range. He is “Certified Expert for Photovoltaic Equipment” by TUV Rheinland, Cologne/Germany.

Frank Zimmermann obtained his Diploma as Electrical Engineer from the University of Karlsruhe (TH), Germany and holds a Master of Business Administration (USA).



Delegation der Deutschen  
Wirtschaft in Myanmar  
Delegation of German Industry  
and Commerce in Myanmar



MITTELSTAND  
**GLOBAL**  
ENERGY SOLUTIONS  
MADE IN GERMANY

## Imprint

### **Publisher**

Delegation of German Industry and  
Commerce in Myanmar  
84 Pan Hlaing Street, 11111 Yangon,  
Myanmar  
+95 9 4506 293 64

### **Status**

October 2017

### **Print**

Delegation of German Industry and Commerce  
in Myanmar