

CAREER OPPORTUNITY

DEG is the German Investment and Development Company and a member of KfW Bank Group owned by the German government. Over the last 50 years, DEG has been financing and structuring investments of private sector companies in emerging countries. With a total portfolio of 6 billion EUR, DEG is Europe's major development finance institution for the private sector in Asia, Africa, Latin America and Eastern Europe. DEG provides long-term finance for companies in manufacturing, infrastructure, finance and agricultural industries. KfW Bank Group had been active in Myanmar from 1962-1988 and restarted cooperation in 2013, DEG is rather new to the Myanmar market but strongly engaged in the region in the form of equity instruments and long term loans in the power, finance, manufacturing, agribusiness and telecommunication sectors.

To facilitate the development of a sound customer base in Myanmar, we will employ a new staff member representing DEG in Myanmar as a **(Senior) Investment Manager / Country Representative**

For this challenging and broad based task we are looking for a dynamic person used to work independently. The ideal candidate is a hardworking, self-motivated and experienced banker used to achieve targets. The position will be based in the KfW Office in Yangon, and report to the Head of DEG Regional Office in Bangkok.

Core Tasks of the (Senior) Investment Manager are:

- Maintenance and development of the DEG acquisition network with national and international banks and financial advisors
- In depth analysis of target industries
- Identification and approaching of suitable companies and finance projects
- Analysis of companies, business plans and finance proposals
- Structuring of DEG financial instruments including negotiation of terms and conditions and preparation of internal clearance

The successful candidate has the minimum following qualification:

- MBA or Masters in Finance/Economics from a leading local or foreign business school/university
- Excellent written and verbal communication skill in English
- Inter personal and presentation skill and pleasant personality.
- Minimum 3 years of experience in the financial sector with exposure in corporate and project financing, preferably with good knowledge of international banking and/or investment practice
- Excellent network and access in the business community
- Age between 28 years to 45 years

Please apply with a detailed CV and a photograph. A competitive remuneration package will be offered to the deserving candidate commensurate with his/her qualification and experience. Please also mention in the application your current and your expected package for this position. Application should be sent to the following address within August 10, 2018:

DEG - Deutsche Investitions- und Entwicklungsgesellschaft mbH

Attn: Jochen Steinbuch

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1 South Sathorn Road

Bangkok 10120 Thailand

Email : Jochen.Steinbuch@deginvest.de

Only short listed candidates will be notified. Confidentiality will be assured. DEG/KfW are equal opportunity employers.